



IMS

INTEGRATED MANAGEMENT SYSTEMS

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What is IMS

IMS is a web based job and compliance management solution that enables you to communicate with your mobile workforce in real time eliminating paperwork, streamlining workflow and dramatically improving efficiency and profitability.

Who Uses IMS

IMS is used by service companies in Australia and New Zealand who have a mobile workforce; Electricians, Plumbers, Builders etc.

Why They Use i-man

Companies who adopted IMS have identified issues that were affecting their company's viability, these include:

- Collecting & collating job information for invoicing & timesheets is resource intensive and affects cash flow, efficiency and profitability.
- Inaccurate or non billing of jobs:- lost revenue.
- Poor access to information:- operational issues managing field personnel and affecting service delivery.
- Having difficulty managing and controlling compliance leaving company exposed to risk.
- Poor delivery of service and lack of systems effecting customer retention and winning new business.
- Time spent managing the business effecting business operator's personal lives.

Benefits They Have Received

The benefits a small electrical contractor running 5 field technicians gained that are consistent across our customer base included:

- 10 hours a week saved on administration of jobs, timesheets, invoices etc, (520 hours per year).
- More than 5 hours a week increase in billable hours for each field technician, a revenue increase of more than \$70000 a year.
- Significant revenue increase through parts/material booked out to jobs.
- Greater control of project costs & variations.
- Can take on a greater work load without increasing staff.
- Reduction in overhead costs including fuel & phone calls.
- 100% visibility across the business optimizing control.
- New business opportunities by having an E-Business capability.
- Improved Work - Life balance

40% time saved doing
paper work in the field

Lollo & Allan Electrical
Townsville Qld

70% Time saving
on Invoicing
G.B. Electrical
Newcastle NSW

95% Time saved
managing timesheets
Five Star Electrical
Fyshwick Canberra

30% Increase in
billable hours
Don Neal Electrical
MacKay Qld

Turnaround time on
invoicing Improved by 100%
Velocity Electrical
Sydney NSW

20% Saving on Fuel Costs
Five Star Electrical
Fyshwick ACT